

CAHA 2011-2012
Vendor Energy Agreements

	<p>J&S Oil Co. (207) 626-2714 or (800)464-2714 http://www.jsoil.com</p>	<p>Fielding's Oil & Propane, Inc. (207)623-3322 or (800) 491-3194 http://www.fieldingsoil.com</p>
Plan		
1	Daily Price #2 oil	Add \$ 0.22 to OPUS prior day rack price for #2 oil (Note A)
1	Daily Price Kerosene	Add \$ 0.55 to OPUS prior day rack price for kerosene (Note A)
1	Daily Price Propane (LP gas)	Call for quotes.
2	Prepay Lock in #2 oil	\$ 3.49 at signing of contract (Note B)
2	Prepay Lock in kerosene	\$ 3.94 at signing of contract (Note B)
2	Prebuy Propane (LP gas)	\$ 2.10 /gallon for 400 gallons or more
2	Prebuy Propane (LP gas)	\$ 2.40 /gallon for less than 400 gallons
3	Budget Lock in #2 oil	\$3.09 to \$3.69 variable high and low prices (Note C)
3	Budget Lock in kerosene	\$3.64 to \$4.24 variable high and low prices (Note C)
3	Budget Lock in Propane (LP gas)	\$ 2.40 /gallon fixed price for 400 gallons or more
3	Budget Lock in Propane (LP gas)	\$ 2.80 /gallon fixed price for less than 400 gallons
4	Budget Cap Lock in #2 oil	Included in Plan 3 above
4	Budget Cap Lock in #2 oil kerosene	Included in Plan 3 above
4	Budget cap Lock in Propane (LP gas)	N/A see Plan 3 above (fixed price)
Service Contract	\$ 289.00 less 10% = \$ 260.10 - for details, see : http://www.jsoil.com/fuelnew-service-plans.htm	None this year, but 24 hr coverage is available through subcontractors.
Payment Terms	<u>Credit Card; Check; Call for more options, terms.</u>	Normal terms Net 10 days. Net 37 days with credit approval. (Case by Case) Credit Card accepted with \$ 0.05/gallon surcharge.
	<p>Note A - The OPUS daily rack price will be made available to CAHA members. The delivery day prices are based upon the current day OPUS price plus \$0.22/gallon for #2 oil or \$0.55/ gallon for kerosene.</p> <p>Note B - Contract for pre-buy must be made by 8/26/2010. All product contracted must be delivered by 5/31/2012.</p> <p>Note C - Contract for Budget plan begins 8/15/2011 with last due on 5/15/2012. All product contracted must be delivered by 5/31/2012</p> <p>Additional information: Plans 2 and 3 end on May 31, 2012 and all purchased oil must be delivered by May 31, 2012. To avoid having oil undeliverable at that time, it is suggested that about 80% of estimated winter usage be contracted under plans 2 and/or 3.</p>	<p>Note 1 - NYMEX daily futures price for #2 fuel oil is found on the internet. The daily delivery price is the closing price for the latest available previous day of the next month plus the add on amount. So, for example, on August 2, 2011, the NYMEX #2 oil price would be the September closing price on August 1, 2011 plus the add on price for the product.</p> <p>Note 2 - NYMEX future price to calculate pre-buy is found on the internet. The NYMEX prebuy price is the February 2012 closing price shown for the day before the pre-buy is locked in. Pre-buys will be available until November 2011 and may be extended if possible.</p> <p>Here is the NYMEX futures internet hyperlink for HO (# 2 heating oil) http://quotes.ino.com/exchanges/contracts.html?r=NYMEX_HO</p> <p>Note 3 - Price subject to change after August 31, 2011. The last payment due date is April 1, 2012.</p> <p>Additional information: Plans 2 and 3 end on May 31, 2012 and all purchased oil MUST be delivered by May 31, 2012. To avoid having oil undeliverable at that time, it is suggested that about 80% of estimated winter usage be contracted under plans 2 and/or 3.</p>