

MAINE		Portland	(207) 773-3333	NEW HAMPSHIRE	
Augusta	(207) 623-3322	Rumford	(207) 364-1555	Dover	(603) 742-4800
Auburn	(207) 782-1362	Scarborough	(207) 883-3194	Exeter	(603) 778-3700
Bangor	(207) 947-5800	Waterville	(207) 872-0200	Portsmouth	(603) 436-2005
Brunswick	(207) 729-8887	Windham	(207) 892-0200	Rochester	(603) 335-6003
Biddeford	(207) 283-6633	York	(207) 363-9900		

Toll Free: 1-800-491-3194 • info@fieldingsoil.com • www.fieldingsoil.com
P.O. Box 470 • 420 U.S. Route 1 • Scarborough, Maine 04070-0470

CMAOA & CAHA P.O.BOX 827 Waterville, ME 04903

06/01/2025

Fuel Vendor Bid. We are willing to be one of two or more Preferred Fuel Vendors:

- 1. <u>Daily Price</u> Daily OPIS average plus the mark-up (.36 cents per gallon) or the cash price, whichever is lower. Example: 05/30/2025 daily price would be (average OPIS rack \$2.0175) plus (.36 cents) = \$2.3775/Gallon.
- 2. <u>Fixed Price</u> 2.799/Gallon. Subject to change daily. This plan in general requires the customer to be on a budget plan and be on Automatic Delivery. We will allow just a fixed price on a case by case basis. Does not require a full prebuy. Price offer is good through July 31 2025 or while supply last, after this date or supply, price may be higher or lower. ***(2 Year Fixed Price: \$2.999/Gallon)***
- 3. <u>Pre-buy fixed</u> 2.699/Gallon. Subject to change daily. This requires full payment upfront. Can be on Automatic or Will-Call delivery. Price offer is good through July 31 2025 or while supply last, after this date or supply, price may be higher or lower. Paying by credit card ad .10 cents per gallon. ***(2 Year Pre-Buy Fixed Price: \$2.899/Gallon)***
- 4. <u>Budget Cap Price</u> \$2.899/Gallon. .30 cents per gallon downside fee built into the budget payments. This price offer is good through July 31 2025 or while supply last. After this date or supply, the Cap price may be higher or lower. Today's price per gallon if we delivered today would be \$2.3775/Gallon. You would never pay higher than \$2.899/Gallon. But you could pay lower. This plan requires to be on a budget plan, pay the downside insurance fee and be on Automatic delivery. ***(2 Year Budget Cap Price: \$2.999/Gallon)***
- 5. Normal terms: 30 day Cash Term. Price protection period: **June 1 2025 May 31 2026** or May 31 2027.
- 6. We would offer better discounts on members that use larger volumes. Volume based. 8,000 + Gallons

We do except credit cards. (Some fees may apply). We do provide after hour deliveries (Emergency deliveries). Minimum delivery of 100 gallons is required. We are a medium sized company that delivers fuel from Southeast New Hampshire to Central Maine. You can check out the towns we service in your area by going to www.fieldingsoil.com and look up Augusta area and Waterville area. I would say our delivery area would cover probably 90% of your membership. We have supplied CAHA and CMAOA members for the last 10+ years. We provide Automatic or Will Call Delivery.

We have 24 Hour burner service. We would offer the members a discount off the normal labor rate. Members would be billed out at \$149.00/HR plus parts. We will also provide discounts on K-1 Kerosene and Propane gas. Discounts on these products will be based on volume usage.

** For every gallon of Heating oil, K-1 Kerosene, and Propane gas we sell, we will pay .02 cents back to the CMAOA association. Administration fee of .02 cents/Gallon.

If you have any questions, please contact our office @ 207-872-0200 or 207-623-3322

Thank You,

William J. Fielding