



P.O. Box 2901, Augusta, ME 04338-2901 *(207) 242-4535



June 2024

CAPITAL AREA HOUSING ASSOCIATION

"LANDLORDS WORKING TOGETHER"

Officers

President

Ratna Don

ratnadon44@yahoo.com

Vice President

Kim Gleason

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Secretary

Brian Keezer

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Treasurer

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Ratna Don

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Kim Gleason

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Nicole Covelli-Wentworth

Covelliproperties@gmail.com

Capital Area Housing Association (CAHA) worked collaboratively with Central Maine Apartment Owner's Association (CMAOA) to bring you the best full service and price for your energy needs.

Fabian Oil has been chosen as our preferred vendor for #2 heating oil, K1 and propane. Fieldings Oil has been chosen as our secondary energy vendor. We urge you to switch your heating oil and propane deliveries over to these well respected community partners. The special pricing begins immediately, just mention you are a CAHA member.

Fabian contact information: website www.FabianOil.com or call (207) 465-2000.

Fieldings Oil contact information: cathy@fieldings.com
Please email Cathy and she will get back to you as soon as possible.
207-623-3322

The CAHA website publishes daily heating oil prices. The detail of agreements with Fabian Oil and Fieldings Oil can be found on pages 2 and 3.

Wishing you a safe summer,
Ratna Don
CAHA President



May 1, 2024

CMAOA/CAHA

Central Maine Apartment Owners Association & Capital Area Housing Association

Dear CMAOA/CAHA members,

Fabian Oil is pleased to submit a bid for the 2024/2025 heating season. Listed below are the prices and services you have requested information on:

- For the members who do not lock in their price, the price per gallon will be based on the following formula: Portland prior day OPIS AVG rack plus **22 cents**.
- Budget plans are available to interested members. An estimated price per gallon will be used to determine the monthly budget amount. Budget plan participants will not have a fixed price, rather they will pay market price (OPIS + \$0.22).
- All credit approved CMAOA/CAHA members will have thirty-day credit terms. We also accept Visa, MasterCard, and Discover credit cards. EFT is also available. If a customer becomes past due their discount may be removed.
- Customers are able to view their account information online at fabianoil.com, make payments, and order fuel.
- Propane users will receive a one tier discount to our already aggressive pricing.
- We do not offer a fixed price for fuel with no money up front.
- We provide 24/7 service for both delivery and service.
- Members will receive 25% off parts and labor with our service contract.
- Fabian Oil offers complete installation and service of oil/propane heating systems and appliances. We also offer installation and service of air conditioning units.
- ***We offer free estimates on equipment installation, including boilers, furnaces, wall heaters, heat pumps and water heaters.***
- Our computer software enables us to ensure CMAOA/CAHA membership compliance. This is important for us to track since the members of CMAOA/CAHA will receive a great discount and can provide your organization with important data.
- We have a large delivery area servicing the greater Augusta, Bangor, Dixfield, Jay, Kingfield, Lewiston/Auburn, Oakland, Skowhegan, and Thomaston areas. We have also extended to southern Maine with an office in North Waterboro servicing Biddeford, Portland, and Saco.

Please feel free to contact me with any questions you may have.

Sincerely,

Max A. Marston
Operations Manager
Fabian Oil
P.O. Box 99
Oakland, ME 04963
207-465-2000 ex.2001



MAINE		Portland	(207) 773-3333	NEW HAMPSHIRE	
Augusta	(207) 623-3322	Scarborough	(207) 883-3194	Dover	(603) 742-4800
Auburn	(207) 782-1362	Waterville	(207) 872-0200	Exeter	(603) 778-3700
Brunswick	(207) 729-8887	Windham	(207) 892-0200	Portsmouth	(603) 436-2005
Biddeford	(207) 283-6633	York	(207) 363-9900	Rochester	(603) 335-6003
Toll Free: 1-800-491-3194 • info@fieldingsoil.com • www.fieldingsoil.com					
P.O. Box 470 • 420 U.S. Route1 • Scarborough, Maine 04070-0470					

CMAOA & CAHA
P.O.BOX 827
Waterville, ME 04903

06/01/2024

Fuel Vendor Bid. We are willing to be one of two or more Preferred Fuel Vendors:


1. Daily Price Daily OPIS average plus the mark-up (.36 cents per gallon) or the cash price, whichever is lower.
Example: 05/30/2024 daily price would be (average OPIS rack \$2.3745) plus (.36 cents) = \$2.7345/Gallon.
2. Fixed Price 3.199/Gallon. Subject to change daily. This plan in general requires the customer to be on a budget plan and be on Automatic Delivery. We will allow just a fixed price on a case by case basis. Does not require a full pre-buy. Price offer is good through July 19, 2024 or while supply last, after this date or supply, price may be higher or lower.
*** (2 Year Fixed Price: \$3.399/Gallon) ***
3. Pre-buy fixed 3.099/Gallon. Subject to change daily. This requires full payment upfront. Can be on Automatic or Will-Call delivery. Price offer is good through July 19, 2024 or while supply last, after this date or supply, price may be higher or lower. Paying by credit card add .05 cents per gallon. *** (2 Year Pre-Buy Fixed Price: \$3.299/Gallon) ***
4. Budget Cap Price \$3.199/Gallon. .30 cents per gallon downside fee built into the budget payments. This price offer is good through July 19, 2024 or while supply last. After this date or supply, the Cap price may be higher or lower. Today's price per gallon if we delivered today would be \$2.7345/Gallon. You would never pay higher than \$3.199/Gallon. But you could pay lower. This plan requires to be on a budget plan, pay the downside insurance fee and be on Automatic delivery. *** (2 Year Budget Cap Price: \$3.399/Gallon) ***
5. Normal terms: 30 day Cash Term. Price protection period: **June 1 2024 – May 31 2025** or May 31 2026.
6. We would offer better discounts on members that use larger volumes. Volume based. 6,000 + Gallons

We do except credit cards. (Some fees may apply). We do provide after hour deliveries (Emergency deliveries). Minimum delivery of 100 gallons is required. We are a medium sized company that delivers fuel from Southeast New Hampshire to Central Maine. You can check out the towns we service in your area by going to www.fieldingsoil.com and look up Augusta area and Waterville area. I would say our delivery area would cover probably 90% of your membership. We have supplied CAHA and CMAOA members for the last 10+ years. We provide Automatic or Will Call Delivery.

We have 24 Hour burner service. We would offer the members a discount off the normal labor rate. Members would be billed out at \$129.00/HR plus parts. We will also provide discounts on K-1 Kerosene and Propane gas. Discounts on these products will be based on volume usage.

** For every gallon of Heating oil, K-1 Kerosene, and Propane gas we sell, we will pay .02 cents back to the CMAOA association. Administration fee of .02 cents/Gallon.

If you have any questions, please contact our office @ 207-872-0200 or 207-623-3322

Thank You

William J. Fielding



Fabian Oil Inc. a full service company offering all types of heating and motor fuels. We also maintain a full-scale service department for oil, propane and natural gas. We are happy to assist you in ordering fuel, setting up credit or with any questions you may have. Call us at (207) 465-2000.



Fielding's Oil & Propane is proud to serve the members of CAHA with all of their heating needs and looks forward to having a long relationship with the organization. Call us at (207) 623-3322 or email at cathy@fieldings.com and you will see how dedicated we really are.

Erin Dunning, Assoc. Broker
Hoang Realty
Cell: (207) 931-7679
Erin@HoangRealty.com
31 Western Avenue
Augusta, ME 04330
Working with Buyers & Sellers to make your dreams come true!

I should have bought it when I saw it at
MARDEN's
Surplus & Salvage
Mr. Ken Clark
Flooring Merchandiser
Cell: 207.944.3324
Email: KClark@Mardens.com

Northeast Bank
(207) 623.0303
Mortgage loans for residential and investment properties
<https://www.northeastbank.com/>

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Discounted hourly rates and flat fee arrangements for CAHA members
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Sherwin Williams
Paint + Paint Supplies
(207) 622.6818 (Mgr. Jeremy Akeley)
sw5736@sherwin.com

Gosline's Hardware
(207) 582.1900 (Mgr. Joel Serapb)
563 Maine Ave.
Farmingdale, ME
Paint, paint supplies, plumbing, heating, electrical, lawn & garden, hand & power tools.

State Farm Insurance
Mike Alden, Agent
2540 US Route 202
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207.395.2118
www.insuremealden.com

Maine Equipment Rentals
1011 Western Ave.,
Manchester, ME 04351
207.621.2160
www.MaineEquipmentRentals.com

Bar Harbor Bank & Trust
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Mattson's
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Manager: Ashley Woods
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Manchester Motor's
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<https://www.manchestermotors.net>

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